

Keenago Holdings Limited

Keenago Holdings Limited is set up on 2003 and is specialized in producing BAMBOO infant singlet, ballet clothes, yoga clothes, pajamas, T-shirts, jackets, hats, blankets, dress, pants, underwear, sock and so on. After more than 18 years of development, our factory has more than 80 workers and 100 machines. Most of our workers are in the garment field for 20 to 30 years already. Our production facility is more than 8k square meters. We mainly produced for some famous Bamboo clothes lines in USA, Canada and Australia.

Our business principle is: High quality, wonderful service and very competitive price. We always place quality to the highest level and get repeated orders from our client all the time. We have a well-organized quality control system and a professional QC team. Depending on strong technical power, advanced equipment and production lines, great reserve of auxiliary equipment and scientific management, all our products are good quality ensured. As we constantly keep improving, customers from all around the world think highly of us because of our unique workmanship, fine quality. We sincerely welcome Emails and calls from home and abroad as well as those who have been supporting and helping us for long.

We believe our strength and sincerity will help us become your faithful business partner. We would like to provide you with the convenience of purchasing and visiting. We are looking forward to growing up with all our partners and building up a long-lasting and prospect future. We sincerely welcome customers and friends, new and regular, from all over the world to visit and to enter into business cooperation with us.

Cooperation process: 合作细节

- 1、Client provide sample details (original sample or tech pack or drawing) 客户提供产品细节（原样，技术资料或者图纸）
- 2、Keenago makes samples after sample fee is paid; 样品费收到之后暘阁公司出样品
- 3、We submit the samples pictures when the sample is finished; 样品完成提供照片供客户确认;
- 4、If needed, we can courier the sample to clients but the courier fee should be paid by clients; 如果需要可以把样品寄给客户，但是快递费客户承担;
- 5、Once the sample is confirmed, client can send orders and deposit to keenago; 样品确认后，客户安排定金和订单细节;
- 6、Keenago begins the production once the deposit comes and all the details are confirmed; 细节确认定金到账，暘阁开始安排生产;
- 7、Keenago provided the packed cartons and finished clothes pictures; 生产结束，暘阁提供成品照片和包装后的照片;
- 8、Client clear the balance; 客人结清尾款
- 9、The bulk will leave keenago. Keenago can arrange the shipment but all the shipment related fees (freight or insurances, import duty or export fees) will be covered by clients. 大货离开工厂。如果需要暘阁可以安排运输细节，但是任何和运输相关的费用（运费，保险费，进口关税，出口相关税费），均有客户承担;

Price inclusion: 价格包含

- 1、labor cost (cut, sew, ironing, packing, QC) 人工费（裁剪，车缝，整烫，包装，质检）
- 2、material costs (fabric and trim: main label and wash label, one hangtag) 材料费（面料和辅料：主标、洗标和吊牌）
- 3、packing costs: one clear pp bag, master carton, sticker costs; 包装费（一个透明 PP 袋，外箱和不干胶）

The relationship between the qty and price change 数量对于价格变化的影响

- 1、all the basic price is based on the order qty of 3k-10k; 对外的报价都是基于 3 千到 1 万件;
- 2、the price will be 5% up from the qty is less than 3k pcs and more than 1k pcs; 数量 1 千到 3 千件，单价增加 5%;

- 3、The price will be 10% up from the qty is less than 1k pcs and more than 300 pcs; 数量 3 百到 1 千件，单价增加 10%
- 4、The price will be 5% down from the qty is more than 10k. 数量多于 1 万件，单价减少 5%;

About our MOQ: 关于起订量

- 1、Generally, our MOQ is 3k pcs per order, 1k pcs per color and 500 pcs per style and 100 per size, that means you could do 3 colors and 6 styles within this 3k pcs. This MOQ is for any fabrics. 任何特殊的面料，起订量都是 3 千件每个单，1 千件每个色，500 件每个款，50 件每个尺码；也就是说在 3000 件里面，客户可以订购三个颜色，六个款；
- 2、If you could use our stock fabric, our MOQ can be 300 pcs per order, 100 pcs per color and 50 pcs per style and 10 pcs per size, that means you could do 3 colors and 6 styles within this 300 pcs. 如果使用库存面料，起订量是 300 件每个单，100 件每个色，50 件每个款，10 件每个尺码；在起订量范围内可以做 3 个颜色，六个款；
- 3、If you wish to do custom silk-screen print bamboo fabrics, MOQ is 600pcs per print, 200pcs per style, 40pcs per size per style; If wish to do digital printing, MOQ could be 480pcs per print, 160 pcs per styles, and 30 pcs per size per style; 如果需要在竹纤维上定制印花，起订量可以 600 件每个花型，200 件每个款式，40 件每个尺码；如果使用数码印花，起订量可以 480 件每个花型，160 件每个款式，30 件每个尺码；
- 4、If you wish to do customer silk-screen print on our available stock fabrics, our MOQ is 300pcs per print, 100pcs per style and 20 pcs per size per style per color. If you wish to do the digital printing, MOQ could be 240pcs per print, 80pcs per style and 20 pcs per size per style per color. 如果客户使用我们库存面料定制印花，起订量可以 300 件每个花型，100 件每个款式，20 件每个尺码。如果做数码印花起订量可以 240 件每个花型，80 件每个款式，20 件每个尺码；
- 5、Small items such as hats, muttons, bibs, burp cloth, underwear and so on, the MOQ will be tripled; 很小的产品比如帽子，手套，口水巾，围兜，内裤等，起订量为上述数量的三倍；

About our lead time 关于交货期

- 1、The leadtime is calculated after the deposit comes and all the details (fabric, style, print, trim and so on) are confirm; 交货期的计算基于收到定金，所有的款式，面料，花型，辅料等细节全部确认之后开始计算；
- 2、If you wish to customer make fabric, the lead time is 2.5months to 3 months; 如果客户定制面料，交货时间为 2.5 个月到 3 个月；
- 3、If you wish to use our stock fabric, the lead time is 2months to 2.5months; 如果使用库存面料交货期为 2 个月到 2.5 个月；

About the payment term: 关于付款条件

- 1、Order less than 3000US,50% prepayment and 50% before shipment. 订单金额少于 3 千美金，50%定金 50%发货前；
- 2、Order between 3000US~10000US,40% prepayment and 60% before shipment. 订单数量少于 1 万美金，40%定金 60%发货前
- 3、Order more than 10000US,30% prepayment and 70% before shipment. 订单数量大约 1 万美金，30%定金 70%发货前；

After sale service? 售后

We promise that if there are any quality problems that it is not the same as described for mass production, we will cover the responsibility and refund for the defect goods. 我们承诺任何质量问题，如果同大货同确认的样品不一致，我们承担责任，对于次品按照订货价格返还退款；

Sample charge and lead time 样品费和样品生产时间

- 1、Based on style complicity, the sample charge is \$20-\$50 per pcs for prototype samples; If you wish to make exact samples, \$500-\$1000 for exact trim and fabrics; 根据样品的难易程度，初始样品（替代面料和辅料）的收费为 20 美金到 50 美金；如果客户需要正确的面料和辅料，样品费为 500 美金到 1000 美金；
- 2、If the bulk order of the sampled styles is placed, the prototype sample fee will be refund. The exact sample change will not be refund. 如果出样的样品，大货下单，初始样品费在余款中返还。正确样品的样品费不返还；

- 3、If clients change the design or details, the sample fee should be paid again for the new designs. If clients has not changed the design and details but keenago makes the sample wrongly, keenago is in charge of remaking or correction samples until it is right. 如果客户更改样品细节，样品费另外再收取。如果客户没有改变细节，暘阁实业的样品没有达到要求，暘阁实业负责更改到客户满意为止；
- 4、Prototype sample lead time is 7 days (substitute fabric and trims); exact sample lead time is 45 days。初始样品的生产周期为 7 天；正确面料和辅料样品的生产周期为 45 天；
- 5、After the order is placed, we can provide the pre-production sample or top samples, but these samples will be charged. 下单之后，如果需要提供产前样和大货头样，样品收费，而且不退；

Packing details; 包装细节

- 1、one pc are packed into one PP bag: 单件入 PP 袋；
- 2、150-200 pcs are packed into one carton. 150-200 件装入一个纸箱；
- 3、The carton dimension is 50cm*40cm*40cm and weight is 15-25kgs. 纸箱规格 50 厘米*40 厘米*40 厘米；重量 15 到 25 公斤；
- 4、Description stickers are placed on the outside of polybag. 细节标签贴在塑料袋上面；
- 5、Clear tape is placed around the carton. 塑料袋四周封；